



# DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



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WARFIGHTER FIRST



# Long Term Contracting



- 63,000 NIINs currently covered on LTC
  - Tailored Logistics Solutions ~20k NIINs
  - Long Term Contracts ~43k NIINs



**Performance**  
**Automation**





# Performance and Automation



- LTC MA Improved
  - 93.1% (Mar '19) up from FY18 low of 91.1% (Aug '18)
- Non LTC MA% increased by 3.2% from 80.0% in September 2018 to 83.2% in March 2019
- Increase in Proportion of LTC NSNs Demanded
  - 20% in FY18 to 25% in FY19 1<sup>st</sup> & 2<sup>nd</sup> Qtrs
- Majority (53%) of Demand Lines Continue to be Covered with LTCs.
- ~6K AAC D NSNs May Offer Good LTC Opportunity --- Good LTC Scores



# Opportunities



- Our FY20 Plan
  - Competitive Renewals
  - Forecast and Add Score
- Reform Projects
  - Aircraft Structural
  - Bearings
  - Engine Accessories
  - Jet Engines
  - Misc Aircraft Components
- What do you see





# Questions/Concerns

